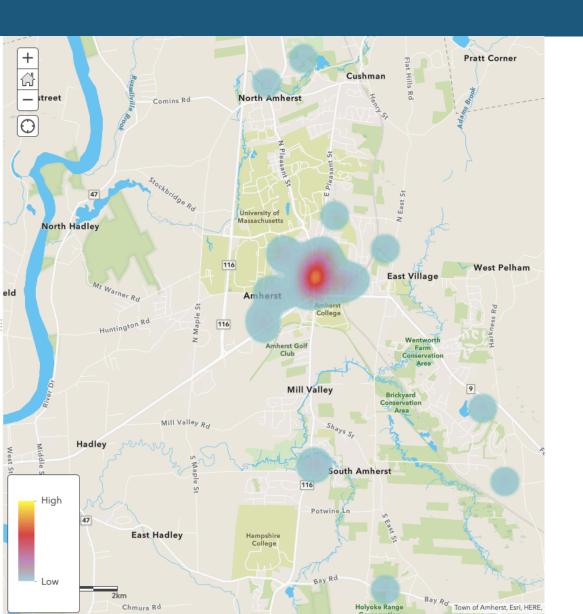
Economic Impact of COVID-19 on Amherst

Prepared for our Member Businesses, Amherst Town Manager, and Amherst Town Council

| Last Updated 4/28

Who Completed Survey?

| COVID-19 Economic Impact Survey



Contact information was only collected for use by Chamber/BID to follow-up with respondents with resources and assistance. All data presented is aggregate.

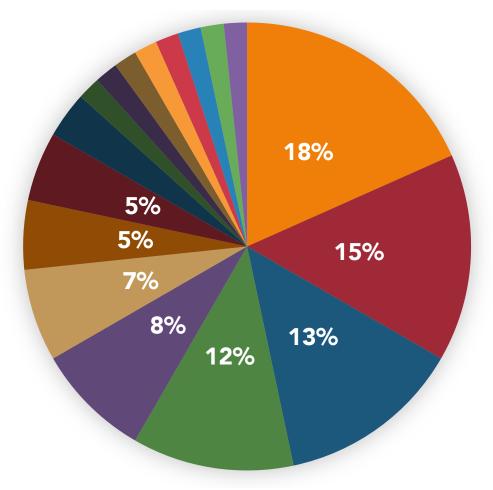
Collected Contact Info

- 1. Contact Name & Title
- Contact Email
- 3. Company Name
- 4. Physical Address
- 5. Town

Data in this presentation is from Amherst ONLY

| COVID-19 Economic Impact Survey

Which describes the industry, sector, or type of business you operate?



- Food Service, Restaurant/Bar, Catering
- Personal Care (Beauty/Cosmetology)
- Health Care & Wellness Services
- Retail
- Professional & Consulting Services
- Real Estate
- Creative Economy / Arts & Culture
- Non-Profit
- Transportation, Car Dealerships, and Vehicle Maintenance
- Construction
- Manufacturing
- Banking or Financial
- Pet Care
- Florist
- Shoe Repair
- Architecture and Interior Design Services
- Data & Analytics

Your Business Before COVID-19

| COVID-19 Economic Impact Survey

How many FULL-TIME employees did you have prior to the Coronavirus?

Average 6

Median 2

Total 363

How many PART-TIME employees did you have prior to the Coronavirus?

Average 6

Median 3

Total 348

Combined Full & Part Time Employees

Average 12

Median 7

Total 711

Economic Impact as a Result of COVID-19

A Summary of Responses from 60 Amherst Businesses

Survey Data from Economic Impact Survey conducted by the Amherst Area Chamber of Commerce & Amherst Business Improvement District 4/17—4/24

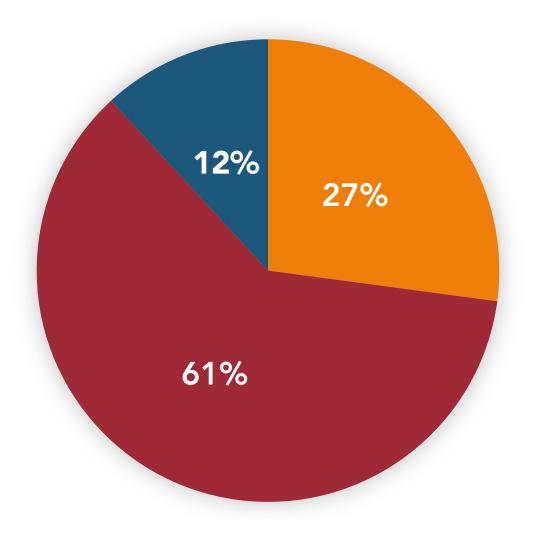
Are you currently open for business?

■ Yes ■ No ■ Reduced Hours/Services

Additional Resources on Non-Essential Business Closure & Operational Adaptation

- Gov Baker COVID-19 Emergency Order No. 13
- Extention of COVID-19 Order No. 13 Non-Essential Business Closure on March 23rd (3/31)
- <u>"Baker-Polito Administration Extends Non-Essential Business</u>
 <u>Closures to May 18th, Announces Reopening Advisory Board"</u>

 (4/28)



Employment

| Economic Impact of COVID-19

How many FULL-TIME employees are you employing now?

Average 4

Median 0

Total 225

How many PART-TIME employees are you employing now?

Average 2

Median 0

Total 94

Combined Full & Part Time Employees

Average 5

Median 1

Total 319

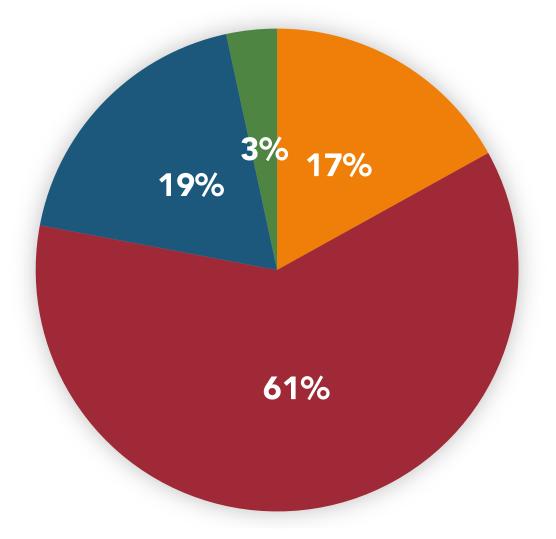
Are your employees working remotely?



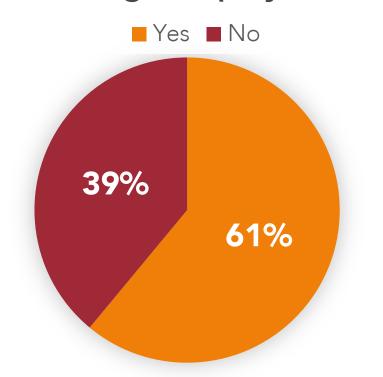
No

■ Some remote, some on-site

■ N/A



Did you have to layoff or furlough employees?



How many employees have you had to layoff/furlough?

Average 6

Median 2

Total 336

Average Percent of Employees 48%

How much revenue do you estimate losing *per month* as a result of COVID-19?

Average \$55,837

Median \$17,750

Total \$3,126,898

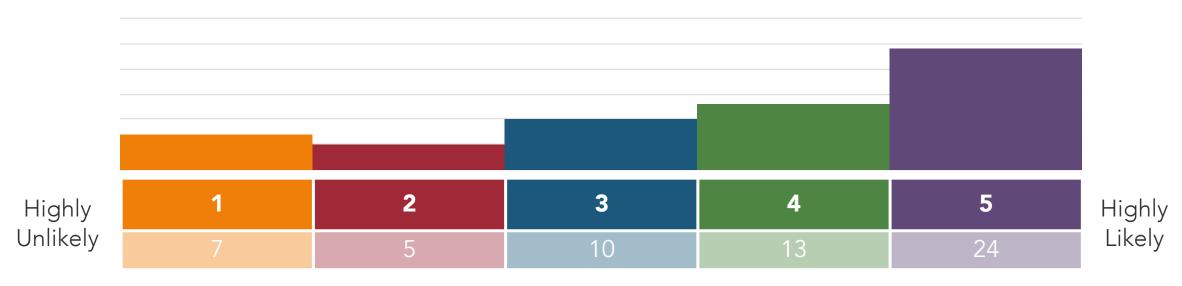
Survey Respondents 60

Property Management & Real Estate state too early to accurately project.

Does not include UMass, Amherst College, or Hampshire College

Does not include the Town of Amherst or Amherst Regional Public Schools System



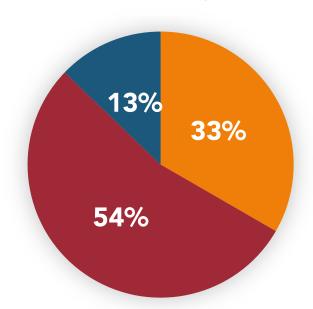


Additional Question: Responses in Appendix B

• Please elaborate on the possibility of permanent closure.

Have you incurred additional expenses for your business due to COVID-19?





Please elaborate on additional expenses incurred.

Examples of Responses

- Personal Protective Equipment (PPE)
- Cleaning/Sanitation Supplies
- Technology Cost of Online Services/Platforms
- Paying Unemployment Insurance & for Furloughed Workers
- Delivery Costs (Fuel, Vehicle Maintenance, Supplies)

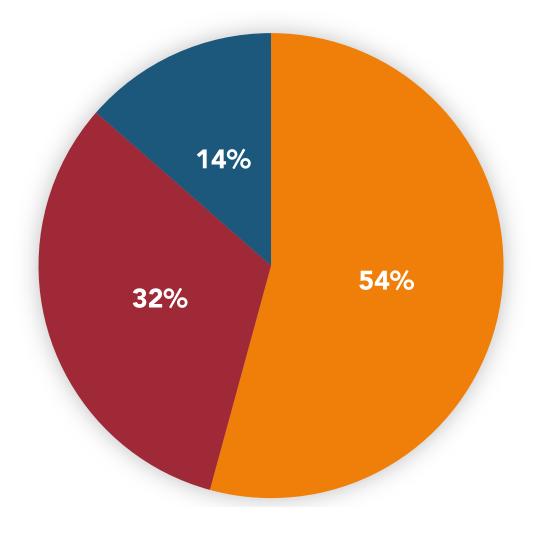
Have you or your employees applied for unemployment insurance (UI)?

■ Yes ■ No ■ Other

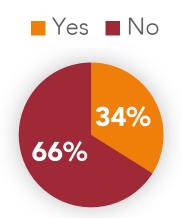
Additional Resources on Unemployment

- Appendix C. Unemployment Situation Presentation
- <u>Labor Marketing Information (LMI) from the Commonwealth's</u>
 <u>Department of Unemployment Assistance, Economic Research</u>

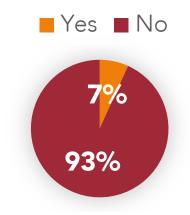
 <u>Department</u>
- Local Area Unemployment Statistics from the US Bureau of Labor Statistics
- Apply for Unemployment Benefits →
- Access Pandemic Unemployment Assistance (PUA) Portal →



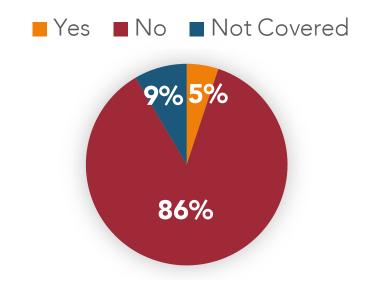




Have you ever filed a business interruption insurance claim?



Have you filed a business interruption insurance claim for COVID-19 and subsequent shutdowns?



Additional Questions: Responses in Appendix B

- Who is your business interruption insurance carrier?
- How many years have you been paying for it?
- Approximately how much have you been spent on business interruption insurance?

Business Interruption Insurance

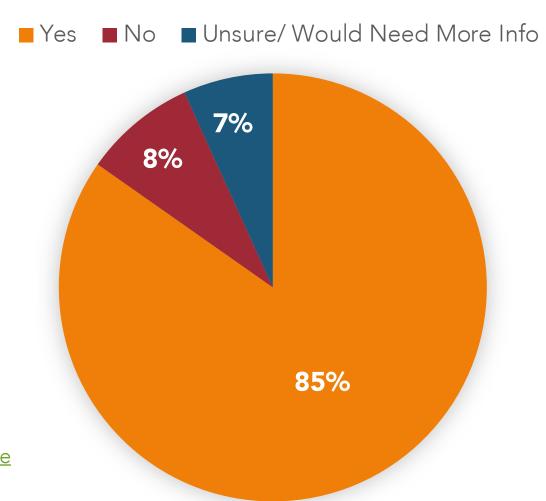
| Economic Impact of COVID-19

Would you support an initiative for a bill that asks the Commonwealth to consider retroactively expanding coverage to include COVID-19,

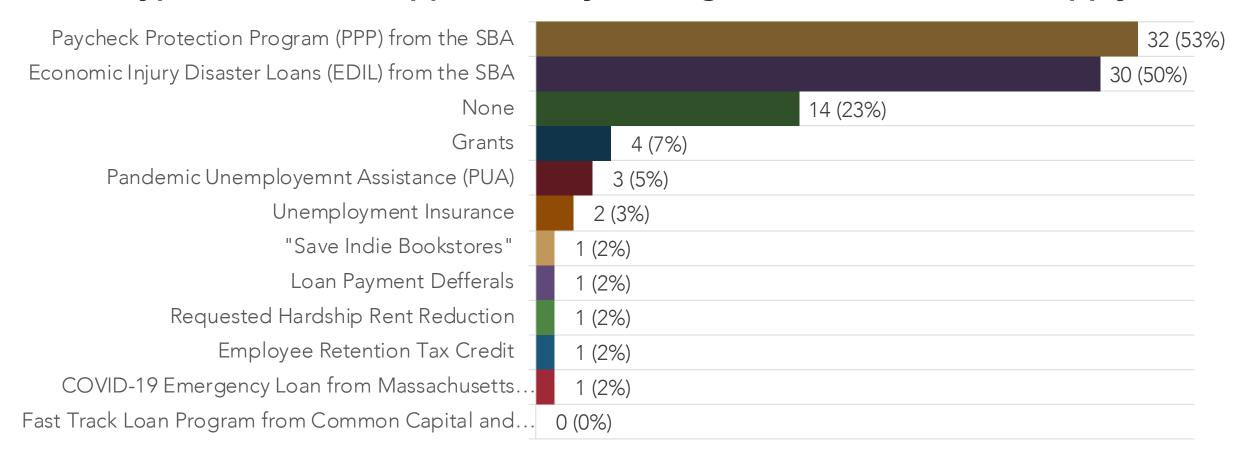
"No insurer in the Commonwealth may deny a claim for the loss of use and occupancy and business interruption on account of (i) COVID-19 being a virus (even if the relevant insurance policy excludes losses resulting from viruses); or (ii) there being no physical damage to the property of the insured or to any other relevant property?"

Additional Resource on BII

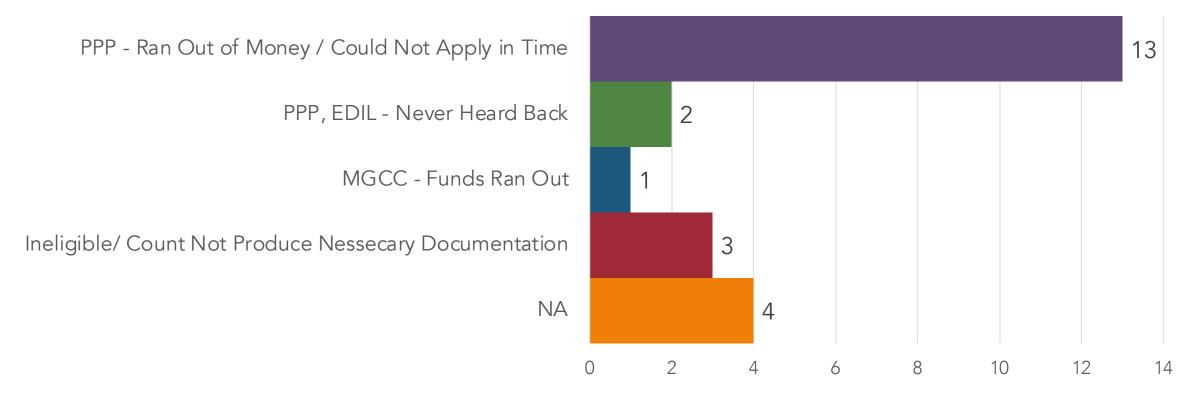
<u>Bill S.2655 – Massachusetts Legislature Offered by Sen. Eldridge</u>



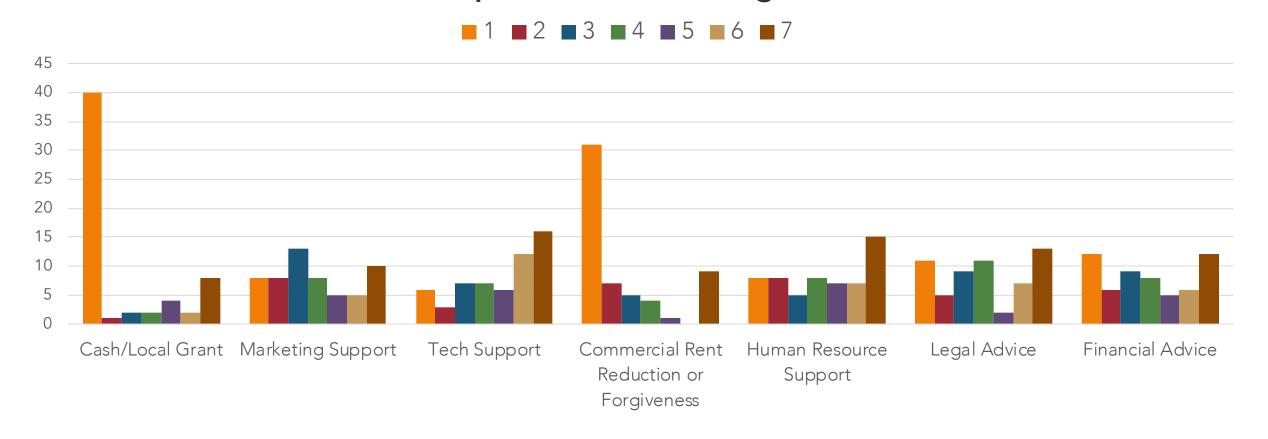
What type of financial support have you sought out? Check all that apply.



If you were ineligible or rejected from any of these programs, please say the reason for the ineligibility or rejection.



Rank the following types of additional support. 1 being the most important and 7 being the least.



What other non-financial resources would benefit your business? Summarized Response Themes

- Access to personal protective equipment (PPE) including N95 masks
- CDC/government guidance when reopening occurs
 - Hair Salons / Barber Shops
 - Yoga Studio and Massage / Spa
 - Restaurants
- Tech support / assistance adapting to online
- Reopening/ return of customers/ in-person semesters in the fall
- Improving supply chains / supporting local sourcing and wholesaling
- Marketing / Strong Coordinated Reopening
- Help navigating forms, applying for financial and other resources
- None/ financial support primarily / tax abatements or credits

Identify the top priorities for recovery that you need us to communicate to local, state, and federal lawmakers.

- Prioritize public health and safety. Do not open prematurely. Staggered and strategic reopening.
- Clear health and safety guidance.
- Increased availability of testing, PPE, and supplies for reopening.
- Additional grant & loan opportunities at every level including expanding PPP program.
- Rent / Mortgage Forbearance & Forgiveness
- Tax Deferment or Abatement
- Unemployment for self-employed, independent contractors.
- Provide social safety net. Serve most affected by crisis. Healthy and prosperous residents can patronize businesses.
- Federal government must support small businesses, towns, and states from economic collapse through targeted stimulus.
- Clear plan if there is a resurgence.
- Plan for long-tern economic recover (2-5 year plan) including prioritizing gaps/opportunities within our seasonality/tourism/student drivers of economy
- Doing OK / Not sure / None

What non-monetary support can we provide that would be the most helpful at this time?

- Tech Support Transition to Online
- Social Media / Marketing
- Networking Virtual and eventually in person
- Advocacy around commercial rent forgiveness/ tax credits for landlords who offer rent reduction
- Positive Attitude / Coaching / Wellness Resources
- Information, updates

Identify the top priorities you need us to communicate to local officials about reopening.

- Health & safety first. Strategies to prevent resurge. Availability of PPE.
- Guidelines for reopening.
- Widespread testing so that workers can be tested.
- Reopen safety but "as soon as possible." "The sooner the better."
- Financial support/ cashflow to endure until reopening.

Name one concrete Town policy or procedure, you would change to facilitate economic growth?

- Less complex zoning
- Reduction or elimination of local licensing fees for 12 months.
- Commercial rent-per-square foot cap/ceiling
- Allow restaurants/bars to reopen, if with reduced capacity, and outdoor options
- "Provide grants to ALL local small businesses" but not large/national companies.
- Messaging that Amherst is "Open for Business"
- Town permitting & inspecting of businesses, construction, & signage regulations more user and business friendly, less difficult to navigate.
- Understanding the urgency of business owners to get these things done as fast, efficient, and easy as possible.
- Leverage relationship with colleges and University. Demand fair PILOTs.

Name one concrete Town policy or procedure, you would change to facilitate economic growth?

Summarized Response Themes - PARKING

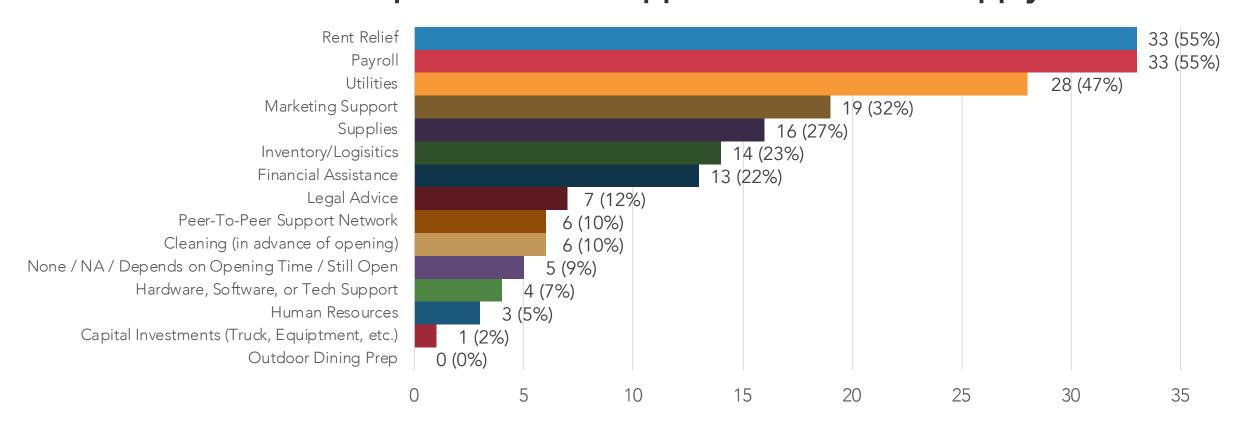
- "Free and accessible parking"
- "More" parking
- Downtown parking "free for the first hour"
- Clear, simple, and consistent parking regulations
- "No parking meters"
- "Free parking for all employees in Town"
- "Free or reduced parking times,"
- Stop metered parking after 6PM. Free during retail high seasons to attract regional shoppers.

Name one concrete Town policy or procedure, you would change to facilitate economic growth?

Summarized Response Themes - PARKING

- "Free and accessible parking"
- "More" parking
- Downtown parking "free for the first hour"
- Clear, simple, and consistent parking regulations
- "No parking meters"
- "Free parking for all employees in Town"
- "Free or reduced parking times,"
- Stop metered parking after 6PM. Free during retail high seasons to attract regional shoppers.

Upon reopening what expense areas will you likely not be able to meet and therefore require the most support. Check all that apply.



How can the we [Chamber/BID] help you upon reopening and recovery period?

- Communicating Information/Grant Opportunities
- Reopening/Operational Guidance
- Clear Health & Safety Guidelines / Protocols
- Advocate for Free Parking "for a year"
- Consumer Confidence / Word-of-Mouth Marketing
- Marketing / Advertising / Promote "Open for Business" / "Be our cheerleader!"
- Patronize Local Businesses / "Get your hair done!"
- Networking / Peer-To-Peer Network
- Support Startups / Entrepreneurs Start a Business in Amherst Post-COVID
- Local Grants / Financial Assistance / Rent Reduction or Forgiveness

Any additional comments on the impact of COVID-19 on your business and livelihood?

- Events & Tourism Industry need concerned how to implement reopening. Hit hardest.
- Concern on personal and workforce health, stress, and wellbeing
- Concerns about a remote Fall semester and implications including on rental market
- Gratitude for what has been done. Demand for more support financial and not.
- International travel is a part of our business that is a long-term issue beyond scope of locality
- Work with clients across the country policies differ by state and by town. Cannot travel for foreseeable future.

Contact

Economic Impact of COVID-19

Do not hesitate to reach out.

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Gabrielle Gould

Executive Director

Amherst Business Improvement District

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